**Assignment #5 – Selling in Minnesota** – Due on Thursday May 23, 2019

1. Read and annotate pages 121-191. Mark ideas that you would like to discuss further as well as concepts and terms unfamiliar to you. Write down questions that arise in your mind as you read. ***I will be collecting your books and looking at your annotations.***
2. Define the following vocabulary. *Your definition should be something that makes you understand what the term means and fits the context of the part of the book it comes from*
* Aplomb (p. 124)
* Altruism (p. 125)
* Aqueous (p. 130)
* Allopathic (p. 134)
* Unctuous (p. 137)
* Aphasic (p. 142)
* Supplicant (p. 150)
* Depredations (p. 156)
* Feckless (p. 164)
* Adjutant (p. 165)
* Panacea (p. 185)

*For each of the following questions, please fully explain your answers and use specific evidence from the text*

1. What is your opinion of the drug tests? (p. 127-129 including footnote)
2. What is your reaction to the orientation at Wal-Mart? (p. 143 – 145)
3. In hindsight, do you think she should have taken the job at Menards?
4. How would you feel about living in those conditions? (p. 151 – 153)
5. Does three trips to Wal-Mart per week seem excessive? Why would people be going that often? (p. 156)
6. How does the discussion about the polo shirt seem ironic to you? (p. 159)
7. Is the author complaining too much or do you agree with her about the length of the shifts and lack of breaks? (p. 163-165)
8. What do you think of her assessment of herself? (p. 168 – 169)
9. Does her discussion about affordable housing seem counterintuitive to you? (p. 172)
10. What is your reaction to the contents of the box she receives (p. 174 including footnote)
11. Do think her assessment of the situation on page 177 is fair?
12. Why don’t the workers at Wal-Mart complain more? (p. 178)
13. What is your reaction to her discussion about aging on pages 186-187?
14. Assess the author’s success (or failure) in Minnesota.